

# GOALS

AGENT NAME:

YEAR:

	Q1	Q2	Q3	Q4
APPOINTMENTS	GOAL: _____ NEED: _____ RESULT: _____	GOAL: _____ NEED: _____ RESULT: _____	GOAL: _____ NEED: _____ RESULT: _____	GOAL: _____ NEED: _____ RESULT: _____
LISTINGS	GOAL: _____ NEED: _____ RESULT: _____	GOAL: _____ NEED: _____ RESULT: _____	GOAL: _____ NEED: _____ RESULT: _____	GOAL: _____ NEED: _____ RESULT: _____
BUYERS	GOAL: _____ NEED: _____ RESULT: _____	GOAL: _____ NEED: _____ RESULT: _____	GOAL: _____ NEED: _____ RESULT: _____	GOAL: _____ NEED: _____ RESULT: _____
VOLUME	GOAL: _____ NEED: _____ RESULT: _____	GOAL: _____ NEED: _____ RESULT: _____	GOAL: _____ NEED: _____ RESULT: _____	GOAL: _____ NEED: _____ RESULT: _____
INCOME	GOAL: _____ NEED: _____ RESULT: _____	GOAL: _____ NEED: _____ RESULT: _____	GOAL: _____ NEED: _____ RESULT: _____	GOAL: _____ NEED: _____ RESULT: _____



BERKSHIRE HATHAWAY  
HomeServices  
Florida Properties Group