

MONTH: _____

MONDAY	1	2	3	4	WEDNESDAY	1	2	3	4
Pick your networking event for the coming week					Wear your nametag				
5 calls or texts to your sphere of influence 20 calls to your warm/ cold list					Route your properties and door knock until you get face-to-face with potential listings				
5 intentional comments on social media					5 calls or texts to your sphere of influence				
2 messenger emails Add new contact from previous weeks networking to database					2 personal handwritten cards (anniversary, birthday, business card, etc)				
Send email, text or card to new contacts Visit 2 properties on list or call listing brokers					THURSDAY	1	2	3	4
					Handwritten cards to the door knocks from previous day Ninja flow email to CRM				
TUESDAY	1	2	3	4	Prepare and deliver 2 Real Estate Reviews				
Pull expired/ cancelled/ withdrawals for past 24 months in the area					5 calls or texts to your sphere of influence				
Print off above list single line and sort by neighborhood					2 personal handwritten cards (anniversary, birthday, business card, etc) 5 intentional comments on social media				
Pull report 5 calls or texts to your sphere of influence 2 personal handwritten cards (anniversary, birthday, business card, etc)					2 messenger emails				
					FRIDAY	1	2	3	4
5 intentional comments on social media					Finish any items you did not complete on previous days				