Personal Profile Questionnaire

## Please use this form as a brainstorming tool in order to gather your thoughts on what is important to develop your personal profile. PRO TIP: Be personable, be YOU. Tell us why clients want to work with YOU!

**Office Location \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

# Years in Tampa Bay area ­­­­­­­­­­­­­­­­­­­­­\_\_\_\_\_\_ Hometown\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

What would you like your clients to know about you? Why should they do business with you?

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**Your Personality**

**Tell us what kind of person you are. Ask a few people what they think of you.**

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# Real Estate Questions

## Total years of real estate experience \_\_\_\_\_\_\_ Other sales experience (in years) \_\_\_\_\_\_\_\_\_\_

## Awards, designations earned \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

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Why did you choose to work in real estate? What keeps you doing it? What is your philosophy about sales and/or serving your clients? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

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# Fun Questions!

Your favorite local place to relax, unwind or de-stress? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Your favorite local hotspot & why? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Favorite place to travel to? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Favorite hobby (outside of real estate, of course!) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

If you would spend one day with someone famous, who would it be? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

# Community Involvement

# List any community organizations in which you have been involved if applicable. (Current & past)

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