# What is **Seller Coverage?**





wants their home protected to avoid costly repairs during listing.



#### As a successful agent,

you're protecting both parties by immediately enrolling listings with a warranty and converting coverage at closing.



## **WHY IT MATTERS:**

## **Protect Your Transactions**

To protect the Seller and Seller's agent up to closing, include a home warranty to limit expenses for the Seller and establish a record of coverage for the home, providing peace of mind for all parties.



## Have a Happy Closing

Help eliminate post-closing disputes, get more referrals and guard your reputation by protecting the Seller and Buyer with a home warranty.

## **Get More Listings**

In a sea of options, Sellers choose the savvy agent. With low inventory and homes selling above asking price, differentiate yourself by providing budget protection for your clients with a home warranty.

## **INTENT OF USE:**



Enroll

Enroll Seller coverage immediately on all active listings through Agent Portal or Agent Services.



#### Present

The term "commitment to purchase" means a 2-10 HBW Service Agreement will be presented to all parties and considered as part of the transaction.



#### Convert

Convert Seller coverage to Buyer coverage by providing 2-10 HBW with the Buyer's information through Agent Portal or Agent Services.

## More about Seller Coverage



## FAQs:

#### Q: What is covered?

**A:** Appliances, Plumbing, Electrical, Heating, Air Conditioning and Heat Pump. Service requests during the listing period are covered under the terms of the contract. *See Details Below*\*

## Q: Who pays what?

A: The \$60 Seller coverage fee is due at closing. Payment for the Buyer coverage is due at closing and can be paid for by any parties involved in the transaction.

#### Q: How long does the coverage last?

A: Seller coverage continues up to 180 days, until close of sale, the listing is canceled or the listing coverage has reached expiration, whichever occurs first.

## **Q:** What happens if a home warranty is negotiated out of the transaction?

A: Seller coverage will not convert to the Buyer, however, the Buyer can purchase coverage up to 30 days after closing.

## **DELIVERING CREDIBILITY:**



2-10 HBW pays **97.5% of claims** 



**"A" RATING** by the Better Business Bureau

industry leading coverage







## Enroll online **2-10.com/agent** or call **800.795.9595**.

\*Coverage up to \$1,500 for Heating and A/C during the listing period for the Seller. See Terms & Conditions for covered items. CA: 2-10 HBW Warranty of California, Inc. OR, UT and Washington: Home Buyers Resale Warranty Corporation (OR License #: 202003)